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Members' views, comments and contributions will be gladly accepted for publication.

# MASTER BUILDERS ASSOCIATION WESTERN CAPE

VOLUME 2 ISSUE 8

OCTOBER 2009

## THANK YOU

### The President, Danie Hattingh, & the Officers

Thanks those members who attended  
the 108th AGM of the Association on  
Thursday 17th September 2009

*Danie says “ it was pleasing to see  
such wonderful support at the most  
important function of the year”.*

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**Disclaimer:** The views & comments expressed herein are not necessarily that of the MBA and although every effort has been taken to ensure accuracy of information the MBA cannot be held liable for the views expressed or information disseminated.



## MBA Insurance Scheme



**Specialist Insurance Scheme and  
Consulting Service to help you  
navigate the **tuff times**.**

**Please contact us for a free consultation**

**0860 111 664**

**insurance@mbawc.org.za**

In association with RBS, an authorised financial services provider FSP 4903



# INTRODUCING THE MASTER BUILDERS WESTERN CAPE INSURANCE SCHEME

Dear Member,

On my recent visit to Australia, which was intended to conduct market research on best practices within organisations similar to the Master Builders Association, an interesting fact I noted was that they all had their own Insurance Divisions to handle their members' requirements.

On my return to South Africa, I investigated various options, and decided that the most effective way to initiate a project around Insurance was to enter into a joint venture with a professional company with a proven track history.

**The MBA** is extremely excited to inform those who did not attend the AGM that we have launched our very own short-term insurance initiative. **The MBA** has entered into a joint venture partnership with one of the largest **privately** owned insurance brokerages in the country, namely **RBS Insurance and Risk Services**, to offer you a refreshing alternative to your current insurance requirements.

**The MBA Western Cape Insurance Scheme**, along with our critical mass, will offer you reduced premiums, optimal quality of cover and a loyalty rewards programme for your family and employees. Members will enjoy professional service by highly knowledgeable and experienced brokers, conveniently located in the MBA office in Rondebosch.

What differentiates this scheme from competitors is the willingness of **RBS** to build personal relationships with each and every client, discovering member's corporate and personal needs and ensuring the best available cover at the most affordable premiums.

As a proud member of the MBAWC, we urge you to embrace this initiative and enjoy the sheer pleasure of professional service and premium savings.

RBS will provide you with access to every insurer and underwriting manager, both locally and abroad, ensuring experienced Brokers to assess your needs and provide you with a quotation to insure against your perceived Risk and make suggestions/ comparisons to your current cover. You will then be in a position to make an informed decision.

What makes RBS different is their entrepreneurial approach, and passion for delivering unique and innovative insurance solutions to their clients.

We have investigated and launched various facilities to provide you with competitive products and pricing for Contractors' all-risks, Plant all-risks, surrounding property damage, theft, guarantees, bonds and liabilities.

**RBS has appointed Ron Petersen** to handle the MBA Insurance facility. I am pleased to advise that Ron will operate from the offices of the Master Builders Association. Please feel free to contact him on (021) 685 2625 or cell 082 607 1666 should you have any immediate enquiry.

Ron is an Insurance Specialist within the contracting industry with over 40 year's experience. He will be available as a resource to the MBA to offer advice around Insurance related queries, alternatively problem claims.

The MBA has implemented this initiative on behalf of all its members, and we trust that we can rely on your support.

Kind regards  
*Rob Johnson*  
Executive Director

# 2009 MBA SKILLS AWARDS

## Buckland Apprentice of the Year

**Marlon Lottering**

of R+N Master Builders



## Trainee Supervisor of the Year

**Ms Odile Roux**

of GVK-Siyazama



## Leadership Trainee of the Year

**Ian Beukes**

of JT Ross (Cape)

**The Master Builders congratulates the above on their exceptional achievements**



PART AUDIENCE ATTENDING AGM 2009

EUNICE FORBES MBSA PRESIDENT  
ADDRESSES THE AGM



DANIE HATTINGH DELIVERS HIS REPORT AT THE  
AGM



L→R

DAVID HOFMEYR—MBA  
DEVELOPMENT TRUST

MARLENE CRONJE -  
GO FOR GOLD

DANIE HATTINGH  
PRESIDENT

PRESENTATION OF R80 000.00 TO THE GO FOR GOLD PROGRAMME

## A call received at the Office

"I am Ms XXX and I have the following complaint to make against one of your members"

"Last year I replaced all the windows in my house with that expensive double-panel energy efficient kind, and today, I got a call from the contractor who installed them. He was complaining that the work had been completed a whole year ago and I still hadn't paid for them."

Hellloooo,.....just because I'm blonde doesn't mean that I am automatically stupid. So, I told him just what his fast talking sales guy had told me last year, that "in ONE YEAR these windows would pay for themselves!"

Hellloooooo? "It's been a year!" I told him. "There was only silence at the other end of the line, so I finally just hung up. He never called back. I bet he felt like an idiot."

"What is it that your member does not understand?"

## **VISIT TO THE PALMIET POWER STATION**

THE MBA WILL BE ARRANGING A VISIT TO THE PALMIET POWER STATION AND VISITORS' CENTRE SITUATED IN THE KOGELBERG BIOSPHERE NEAR GRABOUW.

PROPOSED DATE: 19th NOVEMBER 2009

A BUS WILL LEAVE FROM THE MBA OFFICES AT BELMONT SQUARE AT 09H00, RETURNING AROUND 15H00.

MEMBERS AND THEIR STAFF WHO ARE INTERESTED MUST KINDLY CONTACT MARGOT MCINNES [margot@mbawc.org.za](mailto:margot@mbawc.org.za) or call 021 – 6852625.

A NOMINAL CHARGE FOR TRANSPORT WILL BE LEVIED, THIS AMOUNT TO BE ADVISED ONCE WE HAVE AN INDICATION OF NUMBERS.

SPACE IS LIMITED SO PLEASE ADVISE US BY THE END OCTOBER OF YOUR INTEREST

***Members who wish to make use of their own transport must please advise us when booking.***

# THE BUILDING CENTRE

*invites you to our next*

## OPEN DAY

Saturday 24 October

Time: 9:00 am - 3:00 pm

Belmont Square (grounds of St Joseph's College)

Belmont Road,

Rondebosch

Entry is free

Our permanent exhibition will be attended by over 200 exhibitors, available to answer your questions on building. Informative talks, demos, giveaways, food and drink..fun!



for more information,  
call Rene (021) 6853040



MBA members who wish to exhibit their goods will enjoy a  
50% discount .

Please contact Rene at the Building Centre